

Monthly Auto Sales - May 2026

Automobiles

Auto industry volumes rose 2% MoM and 21% YoY in May, with broad-based strength across segments sustaining the momentum from April. 2W volumes continued to lead, supported by rural demand recovery, scooter outperformance and strong export traction, particularly at TVS and HERO. PV dispatches were largely flat MoM (-0.3%) at record levels, with MSIL and TMPV driving 28% YoY growth on the back of UV-led domestic demand and robust exports. CV volumes declined 1% MoM, though 11% YoY growth held, with TMCV leading on SCV and passenger carrier strength. Tractor dispatches rose 5% MoM and 22% YoY, aided by timely Rabi harvesting and favourable terms of trade. Exports maintained a ~24% share of industry volumes, growing 33% YoY, led by TVS, BAJAJ and MSIL. Near-term, the outlook is shaped by competing forces, with four rounds of fuel price hikes since mid-May (+8-9% in petrol/diesel) and IMD's revised monsoon forecast at 90% of LPA (60% probability of deficient season) could weigh on rural sentiment and CV demand, while sustained urban PV demand and EV adoption may provide partial offsets.

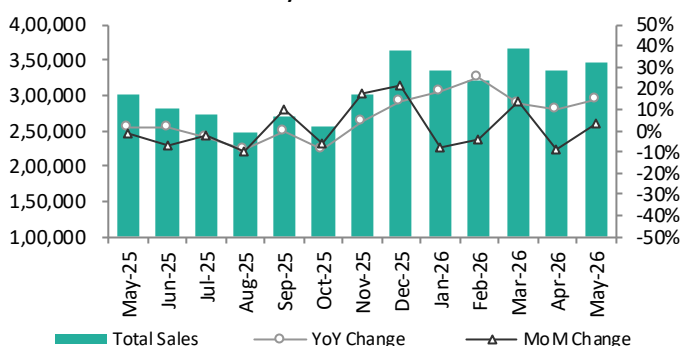
Automobile Sales May - 2026

Name of the company	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Maruti Suzuki (MSIL)	2,42,688	1,80,077	34.8%	2,39,646	1.3%	4,82,334	3,59,868	34.0%
Hyundai Motor (HMIL)	61,137	58,701	4.1%	65,610	-6.8%	1,26,747	1,19,475	6.1%
Tata Motors Passenger Vehicles (TMPV)	59,790	42,040	42.2%	59,701	0.1%	1,19,491	87,572	36.4%
Tata Motors (TMCV)	32,850	28,147	16.7%	34,833	-5.7%	67,683	55,368	22.2%
Mahindra & Mahindra (M&M)	1,49,331	1,24,753	19.7%	1,43,038	4.4%	2,92,369	2,48,977	17.4%
Ashok Leyland (AL)	14,923	15,484	-3.6%	14,646	1.9%	29,569	28,905	2.3%
Escorts Kubota (ESC)	12,310	10,354	18.9%	10,857	13.4%	23,167	19,083	21.4%
Eicher Motors (EIM)	1,11,209	96,832	14.8%	1,20,482	-7.7%	2,31,691	1,90,237	21.8%
Bajaj Auto (BAJAJ)	4,61,257	3,84,621	19.9%	5,13,792	-10.2%	9,75,049	7,50,431	29.9%
Hero Motocorp (HERO)	5,70,068	5,07,701	12.3%	5,66,086	0.7%	11,36,154	8,13,107	39.7%
TVS Motors (TVS)	5,66,585	4,31,275	31.4%	4,73,970	19.5%	10,40,555	8,75,171	18.9%

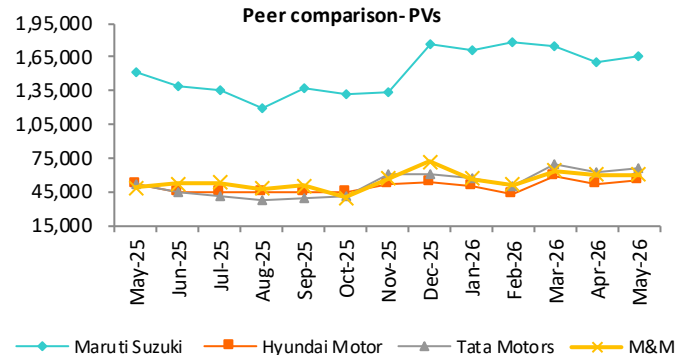
PV Segment

PV domestic dispatches rose 28% YoY but were flat MoM, with record volumes led by UV-driven growth at MSIL and strong Nexon/Punch-led traction at TMPV. MSIL's Mini segment extended its post-GST revival to a seventh consecutive month of annual growth, while UV volumes hit fresh highs on the back of Victoris, Brezza and Grand Vitara. TMPV's EV dispatches reached a new monthly peak, with forward bookings up 3.5x YoY, reinforcing its lead in the sub-â,15 lakh EV segment. M&M's SUV domestic growth of 9% YTD has lagged peers, constrained by supplier manpower shortages rather than demand softness, with capacity expansion to 82k units/month in H2 FY27 a key catalyst. Exports rose 20% YoY, led by MSIL, which accounted for ~75% of PV exports.

Monthly Volume Trend - PV



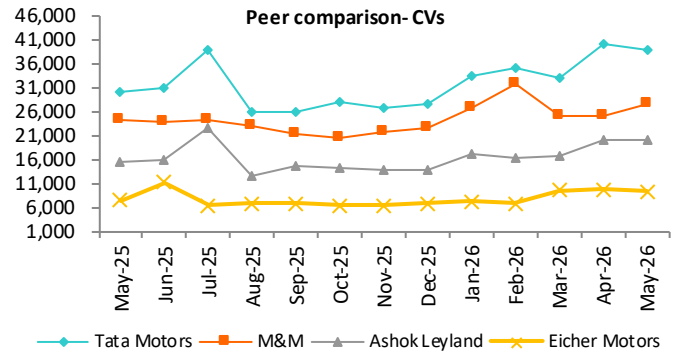
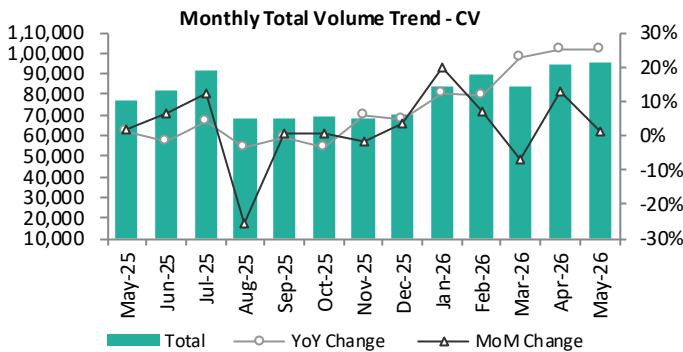
Peer comparison - PVs



Automobiles

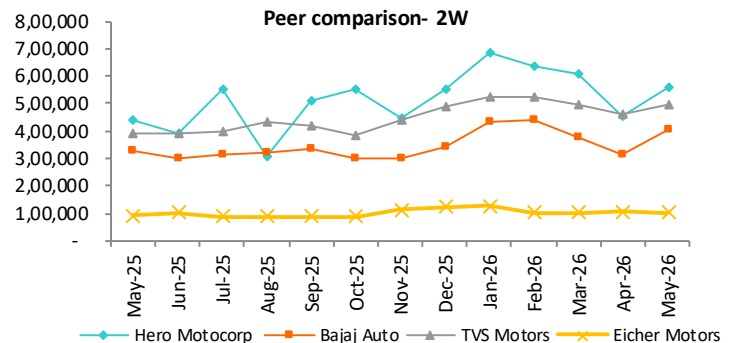
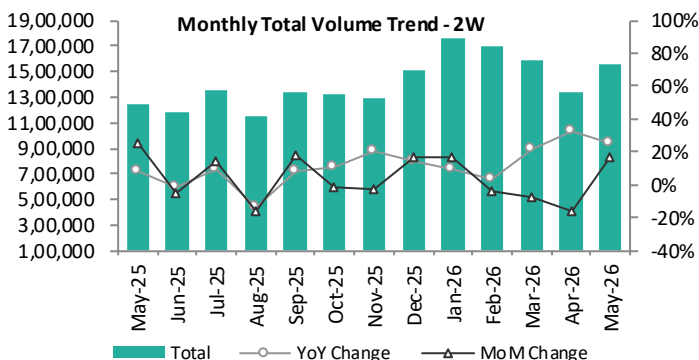
CV Segment

CV dispatches rose 11% YoY but declined 1% MoM, reflecting sequential moderation across sub-segments. TMCV led with domestic volumes up 19% YoY, supported by SCV cargo and pickup (+30% YoY) and passenger carriers (+21% YoY), though HCV and ILMCV trucks saw sequential moderation. M&M's CV domestic volumes grew 13% YoY, while EIM's domestic truck dispatches rose 13% YoY and MoM, led by the LMD segment. AL's total volumes declined 4% YoY, with domestic M&HCVs down 11% YoY, impacted by a 35% fall in Buses, while LCVs provided a partial offset at +13% YoY. Near-term, rising diesel costs and early signs of stress in freight activity could weigh on fleet operator sentiment and replacement demand, particularly in the HCV segment.



2W Segment

2W volumes rose 2% MoM and 20% YoY, with scooters continuing to gain share over motorcycles, driven by urbanization and accelerating EV adoption. The e-2W segment recorded 1.7 lakh VAHAN registrations (+63% YoY), its second-highest month ever, as petrol price hikes in the second half of May visibly accelerated demand, with H2 May retail volumes 57% higher than H1 May. TVS, BAJAJ and HERO reported e-2W volumes of 42k/39k/19k units respectively, holding market shares of 25%/23%/11%. Exports in the segment grew 37% YoY, led by TVS and BAJAJ, though sequential export momentum moderated at BAJAJ. If fuel prices rise further, given OMCs are still under-recovering, the TCO shift toward e-2Ws could sustain through Q1 FY27, though a below-normal monsoon may weigh on rural ICE 2W demand.

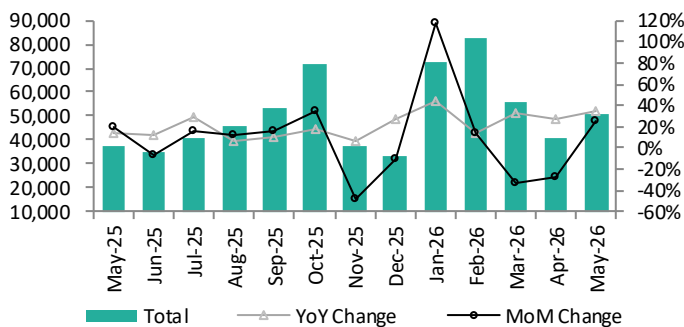


Automobiles

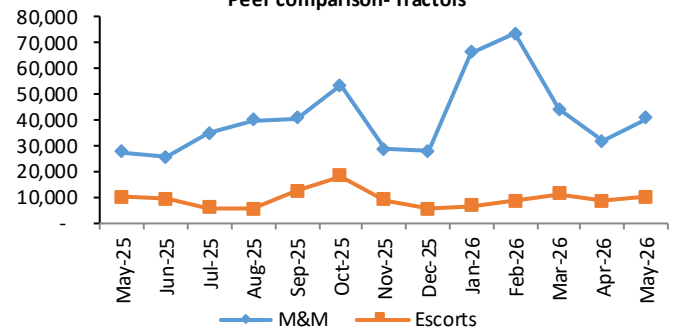
Tractor Segment

Tractor dispatches rose 5% MoM and 22% YoY, driven by timely Rabi harvesting, favourable terms of trade for farmers and sustained rural demand. M&M's domestic tractor volumes grew 23% YoY and 3% MoM to 48k units, with ESC's domestic dispatches also rising 23% YoY and 14% MoM. Export volumes were mixed: M&M exports increased 7% YoY but declined 8% MoM, while ESC exports fell 35% YoY & 8% MoM. IMD's revised monsoon forecast at 90% of LPA, with a 60% probability of a deficient season and potential El Nino development, poses a key near-term risk to Kharif sowing and farm sentiment. A significant rainfall deficit could compress farmer incomes and weaken replacement demand in H2 FY27, particularly if accompanied by higher input costs from elevated fuel and fertiliser prices.

Monthly Total Volume Trend of Tractors



Peer comparison- Tractors



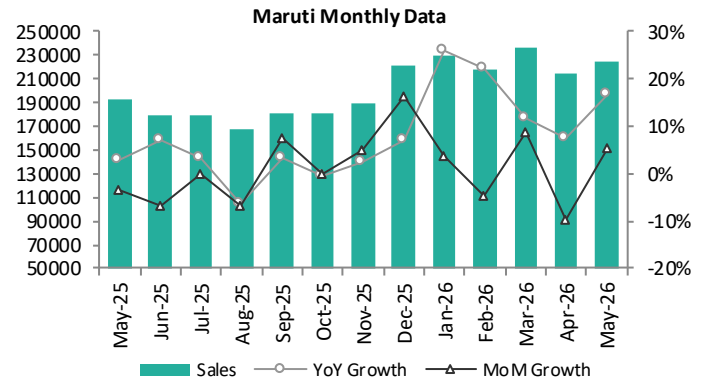
Segments	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Two-Wheelers								
Hero Motocorp	5,70,068	5,07,701	12.3%	5,66,086	0.7%	11,36,154	8,13,107	39.7%
Bajaj Auto	3,93,204	3,32,370	18.3%	4,39,953	-10.6%	8,33,157	6,50,307	28.1%
TVS Motors	5,43,111	4,16,166	30.5%	4,55,333	19.3%	9,98,444	8,46,496	18.0%
Eicher Motors	1,03,231	89,429	15.4%	1,13,164	-8.8%	2,16,395	1,75,988	23.0%
Total	16,09,614	13,45,666	19.6%	15,74,536	2.2%	31,84,150	24,85,898	28.1%
Passenger Vehicles								
Maruti Suzuki (D)	2,00,774	1,48,858	34.9%	1,99,592	0.6%	3,78,041	2,74,666	37.6%
Hyundai Motor (D)	47,837	43,861	9.1%	51,902	-7.8%	99,739	88,235	13.0%
Tata Motors Passenger Vehicles (D)	59,090	41,557	42.2%	59,000	0.2%	1,18,090	86,756	36.1%
M&M (D)	58,021	52,431	10.7%	56,331	3.0%	1,14,352	1,04,761	9.2%
Total	3,65,722	2,86,707	27.6%	3,66,825	-0.3%	7,10,222	5,54,418	28.1%
Commercial Vehicles								
Tata Motors (D)	30,784	25,872	19.0%	32,965	-6.6%	63,749	51,636	23.5%
M&M (D)	24,079	21,392	12.6%	23,427	2.8%	47,506	44,381	7.0%
Ashok Leyland	14,148	14,534	-2.7%	14,242	-0.7%	28,390	27,043	5.0%
Eicher Motors (D)	7,375	6,758	9.1%	6,797	8.5%	14,172	13,015	8.9%
Total	76,386	68,556	11.4%	77,431	-1.3%	1,53,817	1,36,075	13.0%
Tractors								
M&M	49,695	40,643	22.3%	48,411	2.7%	98,106	80,697	21.6%
Escorts	12,310	10,354	18.9%	10,857	13.4%	23,167	19,083	21.4%
Total	62,005	50,997	21.6%	59,268	4.6%	1,21,273	99,780	21.5%
Three-Wheelers								
Bajaj Auto (D)	45,269	37,815	19.7%	46,417	-2.5%	5,18,444	4,79,436	8.1%
M&M (D)	12,536	6,635	88.9%	9899	26.6%	22,435	12,105	85.3%
TVS Motors (D)	5,532	3,601	53.6%	5,569	-0.7%	60,721	28,923	109.9%
Total	63,337	48,051	31.8%	61,885	2.3%	6,01,600	5,20,464	15.6%
Total Industry	21,15,059	17,48,980	20.9%	20,80,677	1.7%	46,49,789	36,96,855	25.8%

Automobiles

Company-wise Performance

Maruti Suzuki

Dispatches grew 35% YoY and 1% MoM, led by UV and Compact segments (66% of volumes, collectively +38% YoY/+1% MoM). Mini segment posted its 7th consecutive month of YoY growth (+140% YoY), aided by GST policy support. MSIL commissioned its second Kharkhoda (Haryana) plant, taking site capacity to 5 lakh units p.a. (scalable to 10 lakh), reinforcing its SUV-focused strategy and supporting medium-term volume growth. Exports remained strong at +34% YoY/+5% MoM, adding an incremental growth lever alongside domestic capacity expansion.

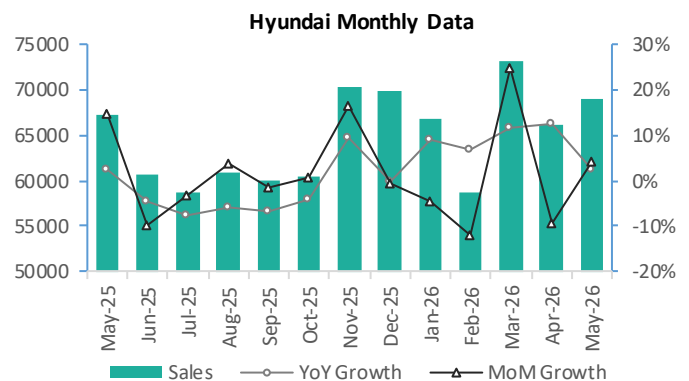


Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Mini	16,275	6,776	140.2%	16,066	1.3%	32,341	13,108	146.7%
Compact	81,555	61,502	32.6%	80,659	1.1%	1,62,214	1,23,093	31.8%
Mid-Size*	0	458	NA	0	NA	0	779	-100.0%
Utility Vehicles	79,267	54,899	44.4%	77,892	1.8%	1,57,159	1,13,921	38.0%
Vans	13,240	12,327	7.4%	13,087	1.2%	26,327	23,765	10.8%
PVs	1,90,337	1,35,962	40.0%	1,87,704	1.4%	3,78,041	2,74,666	37.6%
LCV	3,198	2,728	17.2%	3,418	-6.4%	6,616	6,077	8.9%
Sales to Other OEM	7,239	10,168	-28.8%	8,470	-14.5%	15,709	19,995	-21.4%
Total Domestic Sales	2,00,774	1,48,858	34.9%	1,99,592	0.6%	4,00,366	3,00,738	33.1%
Exports	41,914	31,219	34.3%	40,054	4.6%	81,968	59,130	38.6%
Total Sales	2,42,688	1,80,077	34.8%	2,39,646	1.3%	4,82,334	3,59,868	34.0%

*discontinued

Hyundai Motor

Dispatches grew 4% YoY, driven solely by domestic volumes up 9% YoY. Exports declined 10% YoY/3% MoM, though their share in overall volumes improved relative to earlier CY months. On the product front, HMIL plans to launch 2 SUVs this FY, a Mid-size SUV (ICE) and a Compact e-SUV (likely Hyundai Inster), targeting both domestic and international markets, focused on high-demand segments.

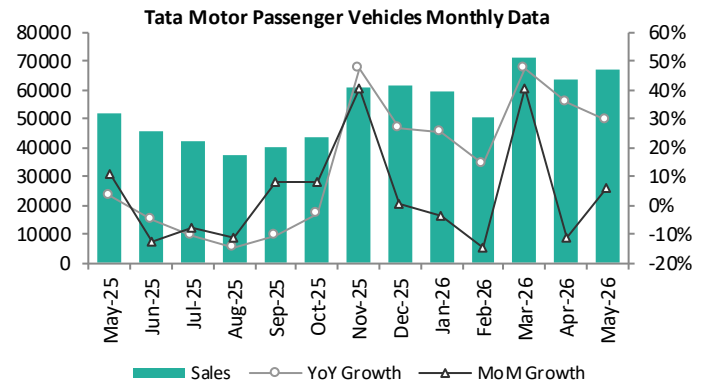


Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Domestic	47,837	43,861	9.1%	51,902	-7.8%	99,739	88,235	13.0%
Export	13,300	14,840	-10.4%	13,708	-3.0%	27,008	31,240	-13.5%
Total Sales (D+E)	61,137	58,701	4.1%	65,610	-6.8%	1,26,747	1,19,475	6.1%

Automobiles

Tata Motors Passenger Vehicles

Dispatches stood at 59.8k units, with domestic volumes up 42% YoY/flat MoM and exports up 45% YoY/flat MoM. EVs continued to outperform the overall portfolio, accounting for 18% of total volumes and growing 85% YoY/15% MoM.

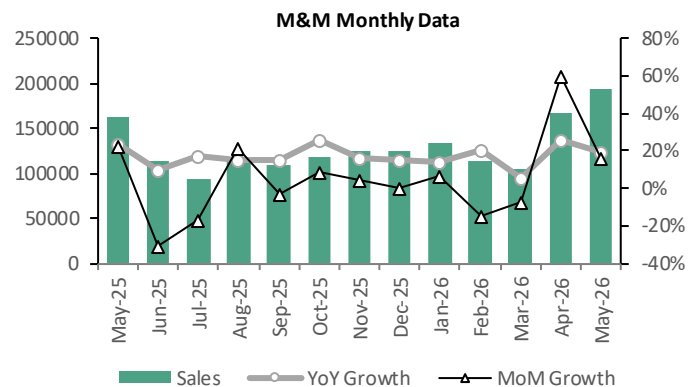


Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Domestic	59,090	41,557	42.2%	59,000	0.2%	1,18,090	86,756	36.1%
Export	700	483	44.9%	701	-0.1%	1,401	816	71.7%
Total Sales	59,790	42,040	42.2%	59,701	0.1%	1,19,491	87,572	36.4%
EVs (D+E)	10,517	5,685	85.0%	9,150	14.9%	19,667	11,003	78.7%

Mahindra & Mahindra

Automotive Division reported an 18% YoY and 5% MoM increase in dispatches led by PVs which rose 11% YoY and 3% MoM. Within the broader context, SUV domestic growth of 9% YTD has lagged peers, driven by supplier manpower constraints and a higher base, with recovery dependent on planned capacity expansion to 82k units/month in H2 FY27. Exports recorded ATH volumes increasing 37% YoY and 1% MoM.

Tractor Division saw domestic dispatches rise 23% YoY and 3% MoM supported by timely completion of Rabi harvesting and favourable terms of trade for farmers. Exports increased 7% YoY but declined 8% MoM.

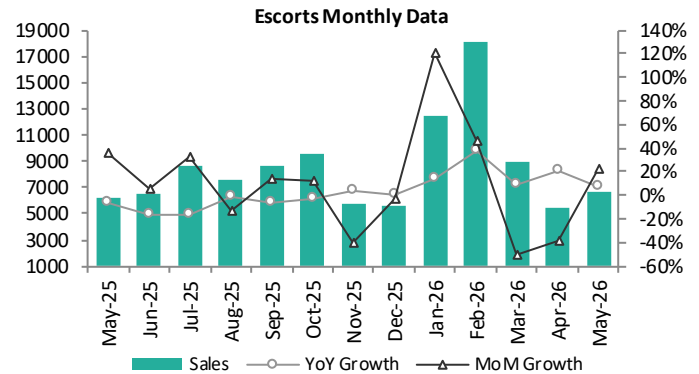


Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
VEHICLES								
Passenger vehicles	58,021	52,431	10.7%	56,331	3.0%	1,14,352	1,04,761	9.2%
CVs	24,079	21,392	12.6%	23,427	2.8%	47,506	44,381	7.0%
3 wheelers	12,536	6,635	88.9%	9,899	26.6%	22,435	12,105	85.3%
Domestic Sales	94,636	80,458	17.6%	89,657	5.6%	1,84,293	1,61,247	14.3%
Exports	5,000	3,652	36.9%	4,970	0.6%	9,970	7,033	41.8%
Total Sales	99,636	84,110	18.5%	94,627	5.3%	1,94,263	1,68,280	15.4%
TRACTORS								
Domestic Sales	47,845	38,914	23.0%	46,404	3.1%	94,249	77,430	21.7%
Exports	1,850	1,729	7.0%	2,007	-7.8%	3,857	3,267	18.1%
Total Sales	49,695	40,643	22.3%	48,411	2.7%	98,106	80,697	21.6%

Automobiles

Escorts Kubota

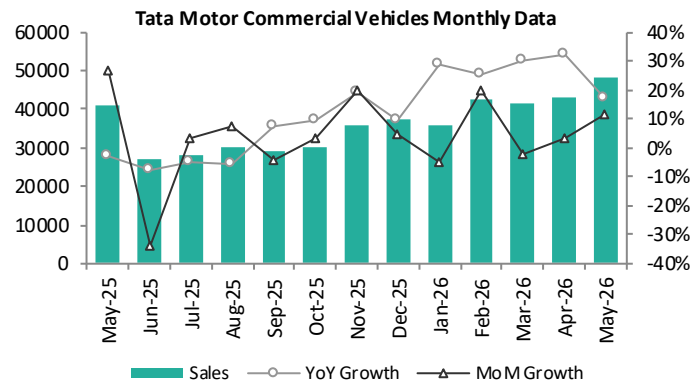
Dispatches rose 19% YoY/13% MoM, driven solely by domestic volumes up 23% YoY/14% MoM, supported by favourable farm sentiment, adequate reservoir levels, and sustained rural demand. Exports declined 35% YoY and 8% MoM.



Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Domestic	11,887	9,703	22.5%	10,398	14.3%	22,285	17,851	24.8%
Exports	423	651	-35.0%	459	-7.8%	882	1,232	-28.4%
Total Sales	12,310	10,354	18.9%	10,857	13.4%	23,167	19,083	21.4%

Tata Motors

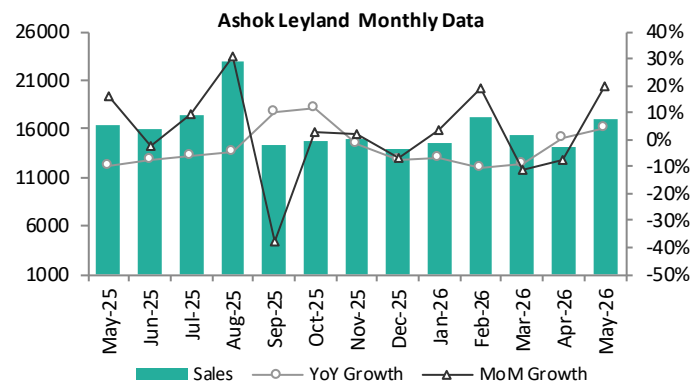
Dispatches grew 17% YoY but declined 6% MoM, with sequential weakness across HCV trucks down 12% MoM, ILMCV trucks down 2% MoM, and SCV cargo and pickup down 8% MoM. SCV cargo and pickup grew 30% YoY and passenger carriers grew 21% YoY, supporting the YoY dispatch growth. Domestic volumes stood at 30.8k units, up 19% YoY but down 7% MoM. Exports rose 11% MoM but declined 9% YoY.



Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Domestic	30,784	25,872	19.0%	32,965	-6.6%	63,749	51,636	23.5%
Export	2,066	2,275	-9.2%	1,868	10.6%	3,934	3,732	5.4%
Total Sales	32,850	28,147	16.7%	34,833	-5.7%	67,683	55,368	22.2%

Ashok Leyland

AL's total volumes declined 4% YoY but increased 2% MoM. Domestic volumes, contributing ~95% of total, fell 3% YoY, dragged by an 11% YoY decline in M&HCVs impacted by a 5% YoY drop in Trucks. Sequentially, domestic volumes dipped 1% MoM, driven by a 7% MoM decline in LCVs, even as M&HCVs recovered MoM. Domestic LCVs grew 13% YoY despite a 7% MoM decline. Exports declined 18% YoY but surged 92% MoM, driven primarily by higher Bus exports.



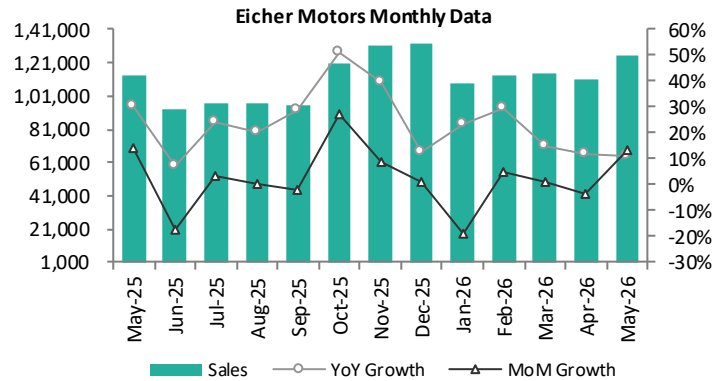
Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Domestic	14,148	14,534	-2.7%	14,242	-0.7%	28,390	27,043	5.0%
Exports	775	950	-18.4%	404	91.8%	1,179	1,862	-36.7%
Total Sales	14,923	15,484	-3.6%	14,646	1.9%	29,569	28,905	2.3%

Automobiles

Eicher Motors

VECV Division of EIM reported dispatches of 8.0k units for the month, up 8% YoY and 9% MoM. Domestic Truck dispatches, which account for ~67% of volumes, rose 13% YoY and MoM, led by LMD trucks. Domestic Bus dispatches, which account for ~25% of volumes, declined 1% YoY and 2% MoM. Export volumes fell 17% YoY but increased 14% MoM, with Truck exports down 1% YoY and Bus exports declining 70% YoY. Volvo-branded vehicle dispatches grew 31% YoY and 19% MoM.

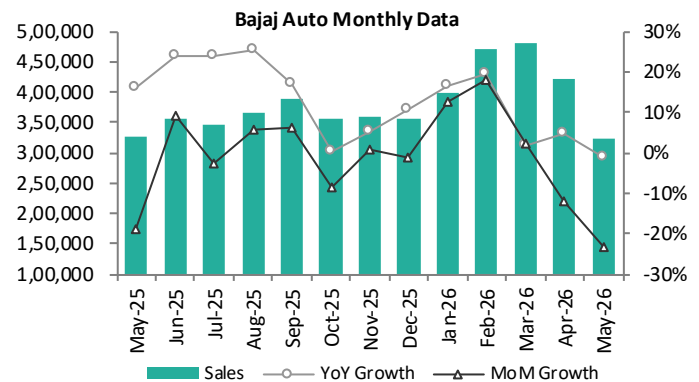
Motorcycle Division reported dispatches of 1.03 lakh units, up 15% YoY but down 9% MoM. Domestic dispatches stood at 94.1k units, declining 10% MoM, while exports were 9.1k units, down 33% YoY and largely flat MoM. Models up to 350cc, which account for ~88% of volumes, grew 19% YoY but declined 9% MoM to 90.8k units, whereas models above 350cc stood at 12.4k units, down 4% YoY and 8% MoM.



Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Eicher Motors- VECV								
Domestic	7,375	6,758	9.1%	6,797	8.5%	14,172	13,015	8.9%
Exports	414	501	-17.4%	362	14.4%	776	961	-19.3%
Volvo (Trucks+Buses)	189	144	31.3%	159	18.9%	348	273	27.5%
Total Sales	7,978	7,403	7.8%	7,318	9.0%	15,296	14,249	7.3%
Eicher Motors- Motorcycles								
Domestic	94,115	75,820	24.1%	1,04,129	-9.6%	1,98,244	1,51,822	30.6%
Exports	9,116	13,609	-33.0%	9,035	0.9%	18,151	24,166	-24.9%
Total Sales	1,03,231	89,429	15.4%	1,13,164	-8.8%	2,16,395	1,75,988	23.0%

Bajaj Auto

BAJAJ reported total volumes of 4.61 lakh units, down 10% MoM but up 20% YoY, reflecting continued domestic resilience amid sequential normalization in exports. Domestic volumes were flat sequentially and up 10% YoY at 2.48 lakh units, while exports declined 20% MoM despite robust 34% YoY growth at 2.13 lakh units. In 2Ws, volumes fell 11% MoM but rose 18% YoY at 3.93 lakh units, driven by strong export growth of 30% YoY alongside domestic gains of 9% YoY. CV volumes stood at 68.1k units, up 30% YoY but down 8% MoM, with exports declining 17% sequentially as the primary drag while domestic held largely flat.

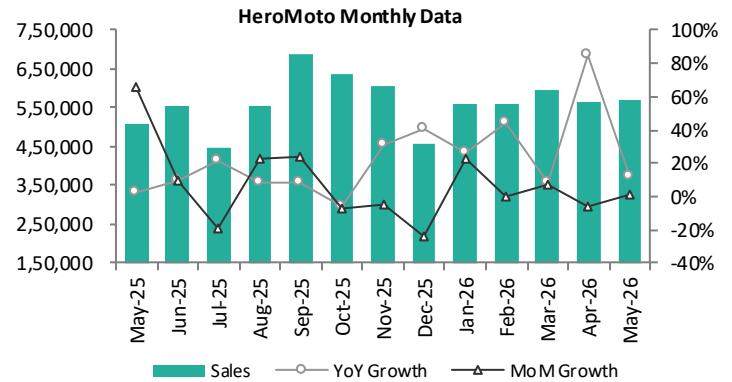


Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
2W	3,93,204	3,32,370	18.3%	4,39,953	-10.6%	8,33,157	6,50,307	28.1%
CV	68,053	52,251	30.2%	73,839	-7.8%	1,41,892	1,00,124	41.7%
Total Sales (D+E)	4,61,257	3,84,621	19.9%	5,13,792	-10.2%	9,75,049	7,50,431	29.9%
Exports	2,13,226	1,58,888	34.2%	2,65,582	-19.7%	4,78,808	3,04,083	57.5%

Automobiles

Hero Motocorp

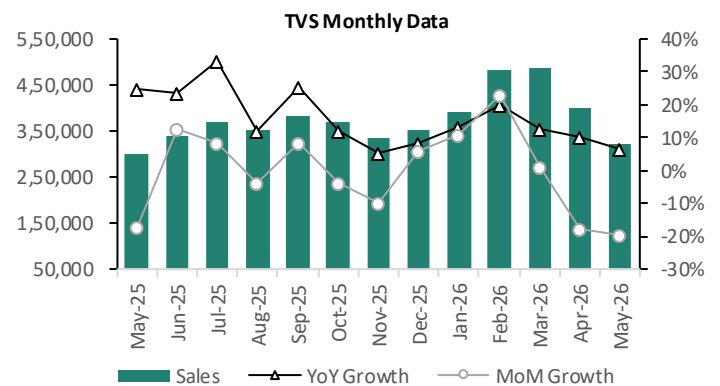
HERO reported total volumes of 5.7 lakh units, up 1% MoM and 12% YoY. Motorcycles were broadly flat MoM but grew 6% YoY to 5.04 lakh units, while scooters continued to outperform with 3% MoM and 104% YoY growth at 66k units. Domestic dispatches increased 1% MoM and 10% YoY to 5.37 lakh units, while exports declined 1% MoM but surged 78% YoY to 33k units.



Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
Domestic	5,36,784	4,88,997	9.8%	5,32,433	0.8%	10,69,217	7,77,521	37.5%
Exports	33,284	18,704	78.0%	33,653	-1.1%	66,937	35,586	88.1%
Total Sales	5,70,068	5,07,701	12.3%	5,66,086	0.7%	11,36,154	8,13,107	39.7%

TVS Motors

TVS reported total volumes of 5.66 lakh units (+20% MoM, +31% YoY). 2W volumes led the surge at 5.43 lakh units (+19% MoM, +31% YoY), driven by motorcycles at 2.73 lakh units (+37% MoM, +29% YoY), scooters at 2.20 lakh units (+5% MoM, +32% YoY), and EVs at 43.6k units (+16% MoM, +56% YoY). 3W sales rose to 23.4k units (+26% MoM, +55% YoY). Exports jumped to 1.76 lakh units (+47% MoM, +49% YoY), while domestic volumes grew to 3.90 lakh units (+10% MoM, +25% YoY), reflecting broad-based strength across segments.



Particulars	May-26	May-25	YoY%	Apr-26	MoM%	YTD FY27	YTD FY26	% YoY
2 Wheelers	5,43,111	4,16,166	30.5%	4,55,333	19.3%	9,98,444	8,46,496	18.0%
3 Wheelers	23,474	15,109	55.4%	18,637	26.0%	42,111	28,675	46.9%
Total Sales	5,66,585	4,31,275	31.4%	4,73,970	19.5%	10,40,555	8,75,171	18.9%
Exports	1,75,991	1,18,437	48.6%	1,20,008	46.6%	2,95,999	2,35,317	25.8%

Automobiles

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